

Inspiring performance

# Athletic facilities cleaning program



every experience counts.™

**P&G**  
Professional™

# Inspire performance

From the moment your patrons walk in the door, they feel focused, driven, and inspired. They know every experience they have at your facility gets them one step closer to their goal.

## Sustainability and P&G Professional

At P&G Professional, we don't just design easy-to-use, high performance products. We also create simple, comprehensive cleaning programs that make sense, save money, boost productivity and simplify training.



## OUR ATHLETIC FACILITY CLEANING PROGRAM IS DESIGNED TO:

- Clean an entire facility with high performance products and easy-to-use equipment
- Reduce rework with efficient and effective products to help your team get the job done right the first time
- Save time and money with multi-purpose products formulated to clean multiple task areas
- Ensure perfect dosing and powerful product performance with reliable dilution equipment
- Get live support from our dedicated technical and sales support team available at 1-888-474-7765
- Streamline training with wall charts and videos for efficient, effective results



# Products, service, and training to help you save time & money

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P&G Professional Service:  
Dedicated to your satisfaction



To ensure that we continuously deliver the highest quality, we offer P&G Professional Service – a team that’s fully dedicated to your satisfaction, with streamlined solutions designed just for you.

- **Motivated by your satisfaction, not commissioned sales**
- **Innovative equipment solutions**
- **Service essentials**
- **Regulatory support**
- **Training**
- **Procedures**



P&G Professional Training:  
P&G Professional University



Enjoy full access to our exclusive content and insights from our faculty of leading industry experts. Our Professional University features:

- **Virtual campus** that’s accredited by industry leading organizations such as ISSA and IEHA, certified to ISSA Cleaning Industry Training Standards
- **Professional development** webinar learnings, knowledge checks, and certificates of completion
- **“How To Guides”** including product tips, task-based training videos, and procedural check-lists
- **A full resource library** with educational articles and tip sheets
- **Industry thought leaders** who author content and consult on industry opportunities and challenges

# Athletic facilities cleaning program

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## Surface cleaners - pg. 5

Surface cleaners that clean and disinfect in a single step\*

## Laundry - pg. 11

Our on-premise laundry system is clinically tested to be gentle on sensitive skin and helps reduce linen replacement costs by up to 15%\*\*

## Paper - pg. 17

Guests notice the softness, you'll notice the value of Charmin for commercial use

## Floor care - pg. 19

Get a brilliant shine with less time and effort and remove up to 59% more soil than the leading competitor

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Simple 3-step system to maintain and restore carpets

## Hand hygiene - pg. 25

Help keep your property clean, safe and comfortable with the Safeguard hand-hygiene system

## Sustainability - pg. 27

Conserve energy, reduce waste, and save time and money with products that deliver outstanding results the first time

## P&G Professional Training - pg. 29

Easy-to-learn, easy-to-use training that makes cleaning intuitive and efficient

## P&G Professional Service - pg. 31

Comprehensive service team, dedicated to your satisfaction

\*when used per label instructions

\*\*vs. leading alkaline system in 50-cycle test with Tide Professional Laundry System – Tide detergent, Clorox Bleach, Tide Whiteness Enhancer and Downy

Get the job done right the first time

# Surface cleaners



every experience counts.™

**P&G**  
Professional™

# Effective for multiple surfaces

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Streamline your cleaning routine and deliver results customers love with P&G Professional's powerful surface-care products. Designed with high performance in mind, multi-purpose products get the job done right the first time, minimizing confusion, boosting productivity and streamlining training to help you save time and money.



# Performance that truly shines

Designed for the specialized demands of a commercial environment, P&G Pro Line offers powerful multi-purpose and specialty surface cleaners to meet your unique cleaning needs. From bathrooms to waiting areas, P&G Pro Line helps you get all your surfaces fresh and clean.

- A full line-up to meet a variety of cleaning needs
- Solutions designed to clean even heavily soiled surfaces



# Do more with less

NON-ABRASIVE FORMULA  
CLEANS WITH **50%**  
**FEWER STROKES\***  
SAVING YOU TIME AND LABOR

## Comet® Disinfecting-Sanitizing Bathroom Cleaner

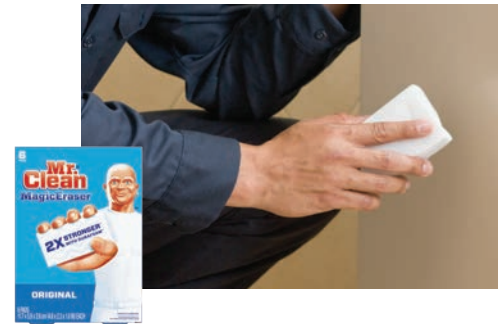
- Clean and disinfect in one step\*\*
- EPA-registered disinfectant\*\*
- Combines the power of a heavy-duty restroom cleaner and surface deodorizer
- Works great on toilets, sinks, chrome, tile, tub, and fiberglass



REMOVES MORE  
**GRIME** THAN  
LEADING SPRAY CLEANER

## Mr. Clean® Magic Eraser

- Penetrates surface grooves to clean trapped dirt and grime with water alone
- Works great on walls, doors, molding, base boards, and more



TRAPS & LOCKS  
**70%** OF  
**DUST**  
& ALLERGENS

## Swiffer® Sweeper

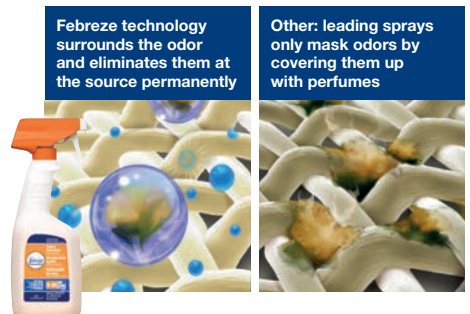
- Swiffer Sweeper is certified by the Asthma and Allergy Foundation of America to trap and lock dust & allergens†
- Provides the finishing touch for cleanups, attracting and trapping dust, dirt, common allergens, and hair to the cloth



ELIMINATES  
**TOUGH**  
**ODORS**  
SO THEY'RE GONE FOR GOOD

## Febreze® Fabric Refresher

- Patented formula traps and locks away odor molecules
- Perfect for hard-to-clean fabrics like furniture upholstery, bedding, carpets, and window treatments



\*vs. other leading brands

\*\*when used per label instructions

†inanimate allergens from cat and dog dander & dust mite matter



# Exceptionally clean

## VIRTUALLY STREAK FREE SHINE

### P&G Pro Line #39 Glass Cleaner

- High performance, cost-effective glass cleaner leaves hard surfaces clean and streak free
- One gallon of concentrate makes 88 gallons of glass cleaner, or 352 quart spray bottles



## CUTS TOUGH GREASE WITH 70% FEWER STROKES\*

### P&G Pro Line #64 Heavy Duty Spray Cleaner

- Heavy-duty, butyl-free cleaning for your toughest stains



## ONE-STEP CLEANER, DISINFECTANT AND DEODORIZER

### P&G Pro Line #47 Thickened Acid Toilet Bowl Cleaner

- Highly effective acid formula removes and helps keep toilet bowls and urinals free of hard water buildup
- May be used daily



# Product line-up



## Spic and Span® Disinfecting All-Purpose Spray and Glass Cleaner

- Replaces three products with one for less inventory
- Remarkable cleaning performance as a disinfectant, hard surface cleaner and glass cleaner



## P&G Pro Line Heavy Duty Spray Cleaner

- Heavy-duty cleaning for your toughest soils
- Designed to be safe for use on food contact surfaces



## Comet® Disinfecting-Sanitizing Bathroom Cleaner

- Combines the power of a heavy-duty restroom cleaner and surface deodorizer
- Removes restroom soils and hard water stains
- An EPA-registered disinfectant\*
- Replaces the need for a separate deodorizer



## P&G Pro Line #47 Thickened Acid Toilet Bowl Cleaner

- Ultra-thick detergents and highly effective acid formula remove and help keep toilet bowls and urinals free of hard water build-up
- Cleans, disinfects, deodorizes and removes mineral deposits and rust
- Kills germs such as Staph and Salmonella



## Comet® Disinfecting Cleaner with Bleach

- 2-in-1 all-purpose cleaner which combines the cleaning power of heavy-duty detergents with the stain removal power of bleach



## Swiffer Sweeper®

- Thick, dry sweeping cloth to trap and lock dirt, dust, common allergens\*\*, and hair, even on textured surfaces



## P&G Pro Line Glass Cleaner

- For use on shiny washable surfaces; glass, mirrors, chrome, Lexan, plexiglass, LUCITE, computer monitors, etc.



## Mr. Clean Magic Eraser®

- Effectively removes scuff marks and stains from doors, walls, countertops and unfinished surfaces



## P&G Pro Line® #33 Disinfecting Floor and Surface Cleaner II

- Cleans, disinfects and deodorizes in one step with a neutral pH.



## Febreze® Fabric Refresher

- Leaves a light, fresh scent
- Safe for virtually all fabrics

\*when used per label instructions

\*\*inanimate allergens from cat and dog dander & dust mite matter

Fabric care, redefined

# Tide Professional Laundry System



every experience counts.™

P&G  
Professional™

# Protect your laundry investment with Tide Professional

Optimize your fabric care system with Tide®, Downy® and Clorox® so your linens look and feel more like new, longer. These solutions deliver Tide’s signature clean to everyday soils, with specially formulated stain aids to remove stubborn stains like grease, rust, coffee, and more.

## Here are just a few of the many benefits:

	Tide® Professional Everyday System	Tide® Professional Advanced System
Soft, clean, white linens	✓	✓
Near-neutral pH system	✓	✓
Employee satisfaction and safety*	✓	✓
Keep linen fibers stronger for longer-lasting linens**	✓	✓
Rejuvenates linens and maintains whiter whites**		✓
<b>Potential bottom-line SAVINGS when you switch†</b> For a 150 room property	<b>\$1,400</b>	<b>\$2,600</b>

Clorox is a trademark of The Clorox Co., used under license by P&G

\*According to a survey on employee satisfaction of over 400 P&G Professional current on-premise laundry end users, 2013.

\*\*vs. leading alkaline system in 50-cycle test with full Tide Professional System – Tide Detergent, Clorox, Tide Whiteness Enhancer and Downy.

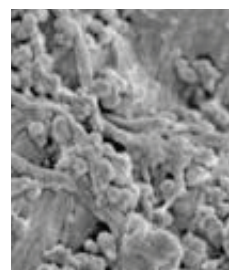
†Annual savings based on switching from the standard alkaline system to the Tide Professional Coldwater System. Assume U.S. average commercial water and gas costs according to Black & Veatch 2012/2013 report “50 Largest Cities Water/Wastewater Rate Survey” and the American Gas Association 2012 “Energy Industry Analyses and Statistics”. Must have fully programmable washing machines to qualify for Tide Professional Coldwater system savings. Linen savings based on a 50-cycle test using Tide Detergent, Clorox, Tide Whiteness Enhancer, and Downy vs. the leading alkaline system. Savings assumes the standard competitive system is priced parity with Tide Professional Everyday system- Tide Detergent, Clorox and Downy and uses Linen replacement cost data based on a study among Hospitality key decision makers in April 2014.



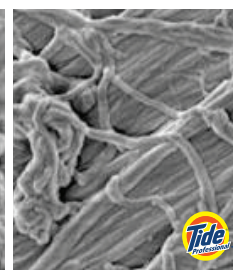
# Experience guest satisfaction with white, bright, soft linens

## NEAR-NEUTRAL PH FOR SAFETY

- Strong fibers, noticeable softness and more come from a near-neutral pH level in our system
- Safe for employees – non-DOT hazardous
- Less corrosive vs. competition



High pH formula: Calcium deposits on fabric fibers after 20 washes



Tide Professional Laundry System fabric fibers, after 20 washes, have no calcium deposits

## MAKES FABRICS NOTICEABLY SOFTER TO THE TOUCH\*

- Tide Professional Laundry Systems cleans at near-neutral pH, minimizing calcium deposits, keeping fabrics softer



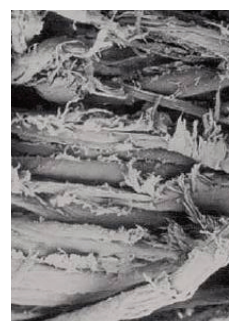
The leading competition after 30 cycles



Tide Professional Laundry System after 30 cycles

## KEEPS FIBERS STRONGER FOR LONGER\*\*

- Tide Professional helps prevent chemical fiber damage, keeping linens 55% stronger than the leading alkaline system



Leading alkaline system fiber damage



Tide Professional Laundry System fiber care

\*vs. leading alkaline system in 30-cycle test with full Tide Professional System – Tide Detergent, Clorox, Tide Whiteness Enhancer and Downy  
 \*\*vs. leading alkaline system in 50-cycle test with full Tide Professional System – Tide Detergent, Clorox, Tide Whiteness Enhancer and Downy

# Tide Professional Everyday System

## SOFT, CLEAN **WHITE LINENS**

Give your athletic program Tide Professional's signature clean. The **near-neutral pH** formula helps **protect fabric strength for longer-lasting linens.**\*



**1 Clean.** Choose between Tide 2X or Tide SC for signature clean.



### Tide® SC – for medium to hard water



- Formulated to help overcome unique wash room and water conditions

### Tide® 2x Professional – for soft water



- Proprietary enzymatic technology delivers Tide's signature clean



The Only Professional Laundry System Clinically Tested to be Gentle on Skin

**2 Brighten.**



### Clorox®

- Safely eliminates residual color from stains

**3 Soften.**



### Downy® Professional

- Provides noticeable softness without dyes or perfumes

### Additional: stain aids



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\*vs. leading alkaline system in 50-cycle test with full Tide Professional System – Tide Detergent, Clorox, Tide Whiteness Enhancer and Downy  
\*\*The Seal of Cotton is a Registered Service Mark / Trademark of Cotton Incorporated

# Tide Professional Advanced System

**15% REDUCTION IN LINEN REPLACEMENT COSTS\***

Add Tide Whiteness Enhancer to Tide Professional's signature clean for **33% whiter whites** for even longer-lasting linens.



**1 Clean.** Choose between Tide 2X or Tide SC for signature clean.



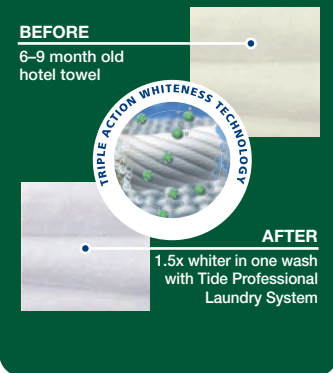
**Tide® SC – for medium to hard water**

- Formulated to help overcome unique wash room and water conditions



**Tide® 2x Professional – for soft water**

- Proprietary enzymatic technology delivers Tide's signature clean



**2 Brighten.**



**Clorox®**

- Safely eliminates residual color from stains

**3 Whiten.**



**Tide® Professional Whiteness Enhancer**

- Non-bleach rinse aid that helps neutralize the dinginess that happens over time on fabrics

**4 Soften.**



**Downy® Professional**

- Provides noticeable softness without dyes or perfumes



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 \*vs. leading alkaline system in 50-cycle test with full Tide Professional System – Tide Detergent, Clorox, Tide Whiteness Enhancer and Downy  
 \*\*The Seal of Cotton is a Registered Service Mark / Trademark of Cotton Incorporated

# Additional products based on your specific needs



## Tide® Professional Stain Removal Treatment

- Efficient rewash power to help maximize linen reclamation



## Tide® Professional Multi-Purpose Stain Remover

- Effectively removes a wide variety of stains



## Tide® Professional Rust Remover

- Treats stubborn stains like rust, tea and coffee



## Tide® Professional Greasy Stain Fighter

- Designed as a linen treatment to help prevent grease stains from locking in to foodservice linens
- Neutral pH and phosphate-free formula leaves linens clean and free from encrustation



## Tide® Professional Color Safe Bleach\*

- Cleans tough soils while keeping fabric colors vibrant
- Its oxygen-bleach technology is designed to remove stains at a near-neutral pH, helping fabrics last longer



The leading competition after 30 cycles

Tide Professional Laundry System after 30 cycles

\*vs. leading alkaline system in 30-cycle test with full Tide Professional System – Tide Detergent, Tide Color Safe Bleach and Downy



Paper products for commercial use

# Paper



every experience counts.™



# Guests notice the softness, you'll notice the value

## Introducing Charmin for commercial use.

Provide your guests with a noticeably softer bathroom experience. With 40% thicker and 40% more absorbent rolls, Charmin is long-lasting and a better value for your business.

**Lasts up to 40% longer\*** than the leading competitive premium commercial bath tissue



**NOTICEABLY SOFTER**  
FOR A BETTER GUEST EXPERIENCE

## Product line-up



### Charmin® Professional single standard roll

- 450 2-ply sheets
- 75 rolls per case
- Fits standard roll holders/dispensers
- Rainforest Alliance (RAC) and Forest Stewardship Council (FSC) certified



### Puffs® tissues 56ct cube

- Dermatologist tested to be gentle on skin!
- 50% stronger when wet vs. the leading competitor
- 56 tissues per box



### Bounty® standard single roll 40ct

- One sheet locks in the mess of your business
- The clean picker-upper
- Earned the Good Housekeeping Seal of Approval
- One Bounty trial roll is less than one month of usage



### Bounty Essentials® standard single roll 40ct

- Diamond weave texture is surprisingly strong versus the leading bargain brand
- 50% stronger when wet vs. leading 11" x 8.8" bargain brand
- Earned the Good Housekeeping Seal of Approval

\*Based on comparable visible thickness of competitive roll at time of replacement by housekeeper

Help your customers make a great first impression

# Floor care



every experience counts.™

**P&G**  
Professional™

# A simple system for a brilliant shine

**1** Highly effective  
stripper

**2** Long-lasting  
finish

**3** Superior floor  
cleaner


+

+

=

**A floor care system for unbeatable floors**

## Floor finish stripper offers low odor & convenience

**FAST, CONSISTENT STRIPPING OF UP TO 10+ LAYERS**

### P&G Pro Line #9 Heavy Duty Floor Stripper

- Designed for the toughest, and most time constrained jobs
- Faster stripping means minimized time & labor
- Dilutes at the “industry standard” 1:4 dilution ratio



## Floor finishes with unsurpassed durability and shine

**87% OF BUSINESS OWNERS PURCHASE P&G PRO LINE FLOOR FINISHES**  
AFTER COMPARING TO THEIR CURRENT FINISH

### P&G Pro Line® floor finishes

- A floor finish for every maintenance schedule
- Exceptional durability and shine in the third and fourth coat
- All finishes can be burnished with propane or electric machines



## Floor cleaners: the secret to a longer-lasting finish

**REMOVE UP TO 59% MORE SOIL**  
THAN THE LEADING COMPETITOR AND EXTEND FLOOR FINISH LIFE

### P&G Pro Line® #32 Finished Floor Cleaner

- Unique blend of surfactants allows mops/autoscrubbers to lift deposited soils better than the competition
- High dilution rate for damp mop cleaning or all-purpose cleaning (1:256) and autoscrubber use (1:512)
- Makes 4x as many mop buckets as the leading competitor



# Longer-lasting, brilliant floors

## PRESENCE DELIVERS SUPERIOR DURABILITY\*

### Presence™ #13 Low Maintenance Floor Finish

- Burnishing frequency 0-2x per month
- Up to **34% more durable\*\*** with **51% more shine** than a leading low-maintenance floor finish competitor
- Delivers similar shine and gloss with only 3 coats (40% less) vs. 5 coats of a leading low-maintenance floor finish competitor



## HIGH AFFINITY DELIVERS SUPERIOR SHINE\*

### High Affinity™ #16 Low Maintenance Floor Finish

- Burnishing frequency 0-1x per week
- Up to **13% more durable\*\*** with **93% more shine** than a leading low-maintenance floor finish competitor
- Delivers similar shine and gloss with only 2 coats (60% less) vs. 5 coats of a leading low-maintenance floor finish competitor



## DEXTERITY DELIVERS SIMILAR SHINE WITH LESS COATS†

### Dexterity™ #15 Highly Versatile Floor Finish

- Burnishing frequency 1-3x per week
- Up to **17% more durable\*\*** with **40% more shine** than a leading versatile floor finish competitor
- Delivers similar shine and gloss with only 4 coats (20% less) vs. 5 coats of a leading versatile floor finish competitor



# Product line-up

Our P&G Pro Line® Floor Care System features a complete line-up of high performance finished floor care products.

## 1 Highly effective strippers



### P&G Pro Line® #09 Heavy Duty Floor Stripper

Highly effective low-odor heavy-duty floor finish stripper that provides **fast and consistent stripping of up to 10+ layers\***, to minimize the labor and time involved in stripping.



### P&G Pro Line® #10 Low Odor Floor Stripper

Highly effective on tough strip jobs, “no-rinse” formula leaves floor free of alkalinity, butyl free and low odor. **Cost effective 1:8 dilution.**



### P&G Pro Line® #18 Baseboard Stripper

Non-aerosol foaming liquid that clings to vertical surfaces, removes tough wax and soil.

## 2 Floor finishes that last



### Presence™ #13 Low Maintenance Floor Finish

Superior durability and shine. Designed to be burnished **0-2 times per month.**



### High Affinity™ #16 Low Maintenance Floor Finish

Designed to deliver high depth of gloss, shine, and superior durability. Designed to be burnished **0-1 time per week.**



### Dexterity™ #15 Highly Versatile Floor Finish

High shine with excellent water resistance. Designed for moderate burnish frequency, **1-3 times per week.**



### Grand Opening™ #17 Premium Ultra High Speed Floor Finish

Unbeatable wet-look gloss with exceptional burnish response. Designed for daily burnishing, **5-7 times per week.**



### P&G Pro Line® #19 Spray Buff/Maintainer

Repairs scratches and scuffs that can detract from high gloss. Works with virtually any finish to restore a brilliant shine. For use with spray buffing, UHS burnishing, or auto scrubbing.

## 3 Superior floor cleaners



### P&G Pro Line® #32 Finished Floor Cleaner

Dissolves and removes tough dirt, low-sudsing formula—ideal for auto scrubbers, high dilution rate 1:212, 1:512 in auto scrubber.



### P&G Pro Line® #33 Disinfecting Floor and Surface Cleaner II

Cleans, disinfects and deodorizes in one step with a neutral pH.

\*when applied and used as directed

A complete carpet care system with amazing results

# Carpet care



every experience counts.™

**P&G**  
Professional™

# Easy cleaning, beautiful carpets, one system

Simplify carpet cleaning with P&G Pro Line® Carpet Care System. Maintain, restore and protect carpets with a complete high performance system that works together to help carpets look their best.

## 3 easy steps to fresh, clean carpets

**1 Daily/regular maintenance spotters.** Avoid staining with these clear formula products. Fresh, clean fragrance.



### #20 General Use

- Engineered to penetrate petroleum-based soils and break down protein and food stains
- Formulated with non-ionic surfactant systems to penetrate soils without damaging carpets or leaving behind a harmful residue

Size	Units per case
25 oz.	15



### #21 Bio Spot

- Designed to eliminate urine, milk, blood, and other odor-causing organic material
- Formulated with three enzyme-producing bacteria strains

Size	Units per case
25 oz.	15



### #22 Tannin Spot

- Developed to attack coffee stains, tannin-based (alkaline) stains, rust, and oxidized organics
- Acid-fortified formula

Size	Units per case
25 oz.	15

**2 Interim maintenance.** Remove common soils that darken carpets.



### #27 Bonnet/Traffic Lane Cleaner

- Designed to dissolve ground-in soils prior to bonnet cleaning
- Made with a non-ionic surfactant formula that acts as traffic pre-spray, spin bonnet cleaner and general spotter

Size	Units per case
1 gal.	4



### #26 Dry Foam Carpet Cleaner

- Developed to lift and suspend soil for removal with low moisture and fast-drying times
- Formulated with optical brighteners and anti-resoiling polymers for an enhanced carpet appearance

Size	Units per case
1 gal.	4

**3 Restorative maintenance.** Remove spots and soils while neutralizing odors.



### #25 Carpet Extraction Cleaner

- Formulated to clean and deodorize in one step

Size	Units per case
1 gal.	4



Simple, safe and effective against germs

# Hand hygiene



every experience counts.™

**P&G**  
Professional™

# Hand-hygiene solutions you and your guests can trust

Help keep your guests clean, safe and comfortable with the Safeguard hand-hygiene system that's been trusted and effective for years.



**Safeguard Foaming kills 99.9% of bacteria\*.**

MICRO-ORGANISM		30 seconds > 99.9% reduction	
Acinetobacter baumannii ATCC 19606	✓	Pseudomonas aeruginosa ATCC 15442	✓
Bacteroides fragilis ATCC 25285	✓	Pseudomonas aeruginosa ATCC 27853	✓
Escherichia coli ATCC 11229	✓	Salmonella choleraesuis ATCC 10708	✓
Escherichia coli ATCC 25922	✓	Staphylococcus epidemidis ATCC 12228	✓
Escherichia coli O157:H7 ATCC 43895	✓	Staphylococcus haemolyticus ATCC 29970	✓
Klebsiella oxytoca ATCC 43165	✓	Staphylococcus hominis ATCC 27844	✓
Klebsiella pneumoniae ATCC 4352	✓	Staphylococcus saprophyticus ATCC 15305	✓
Listeria monocytogenes ATCC 19114*	✓	Streptococcus pneumoniae ATCC 6302	✓
Micrococcus luteus ATCC 7468	✓	Streptococcus pyogenes ATCC 19615	✓

## Product line-up



### Safeguard® Antibacterial Foaming Hand Soap

- Great smell, no unpleasant chemical odor
- Effective against a wide range of bacteria
- More than 1,700 hand washes per cartridge



### Safeguard® Antibacterial Hand Soap

- Powerful formula washes away dirt and bacteria
- Removes 99% of bacteria from hands
- Formulated with skin conditioners to help prevent dry skin
- Available in 1 gal bottle and 800mL cartridges



### Safeguard E2® Antibacterial Foaming Hand Soap

- No dyes or perfumes
- Effective against a wide range of bacteria
- Available in 1.2L cartridges



### Safeguard® Non-Antibacterial Hand Soap

- Powerful formula washes away dirt and bacteria
- Formulated with skin conditioners to help prevent dry skin
- Available in 1 gal bottle and 800mL cartridges



### Safeguard® Hand Sanitizer Gel

- Works on contact without water
- 62% isopropyl alcohol
- Quick and easy



### Safeguard® Foaming Hand Soap Dispenser Manual

- Reliable ABS shell/ADS compliant
- Hassle-free cartridge replacement
- Touchless**
  - Uses hand soap and gel cartridges
  - Hands-free product dispensing
  - Free-standing design

\*Kill claims apply to Antibacterial Foaming and E2 Antibacterial Foaming only

Sustainable cleaning that works

# Sustainability



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Professional™

# Environmental sustainability at P&G

## Our philosophy

### Our responsibility

As a global company we have operations in 180 countries. We are committed to operating sustainably. We want to ensure consumers never need to choose between the products they use today and what they hope to preserve for tomorrow.

### A business opportunity

Sustainability helps us reduce costs and increase value. Operating sustainably ensures we can continue to operate for generations to come. Sustainability and business successes go hand in hand.

### A way to better serve our consumers

Our brands touch more than 70% of the world's population. We know they care about brand performance **and** sustainable performance. Our objective is to design products that delight consumers while maximizing the preservation of resources.

Our sustainability objective is to **CREATE VALUE** in the away-from-home industry with brands and products that our customers and their guests prefer, while **CONSERVING RESOURCES** and **PROTECTING THE ENVIRONMENT**.

These are just a few examples of how our products deliver against our sustainability commitments:



CLIMATE



WATER



WASTE

Lower energy costs	OPL 5 gallon package	<ul style="list-style-type: none"> <li>• Less packaging with 20% less plastic material*</li> <li>• 40% more jugs per pallet*</li> </ul>	Lower carbon emissions
	Dawn Professional Pot & Pan Dish Soap	<ul style="list-style-type: none"> <li>• Saves up to 6,000 gallons of water per year</li> <li>• 58% more dishes per sink**</li> <li>• 38% fewer sink changeovers**</li> </ul>	
Lower transportation costs	Spic n Span Disinfecting All-Purpose Spray and Glass Cleaner	<ul style="list-style-type: none"> <li>• 15x concentrated and a 3-in-1 formula helps reduce packaging</li> <li>• Cleans in 50% fewer strokes for reduced chemical usage</li> </ul>	Less packaging
Fewer products needed	P&G Pro Line Finished Floor Cleaner	<ul style="list-style-type: none"> <li>• Removes up to 59% more soil for reduced chemical usage†</li> <li>• 256x concentrated formula helps reduce packaging</li> </ul>	Conserving water
	Dawn, Tide, Downy and more	<ul style="list-style-type: none"> <li>• Made in plants that use renewable electricity from wind farms</li> <li>• Helps eliminate 250,000 tons of CO2 annually</li> </ul>	



## Integrated Sustainability

Sustainability is built into everything we do. This leads to total operational value AND the preservation of resources.



Easy to learn. Easy to use.

# P&G Professional Training



every experience counts.™

**P&G**  
Professional™

# Easy to learn. Easy to use.

Training all employees is essential to the success of your cleaning program. Challenges like high employee turnover, confusing products and complicated procedures make it difficult to effectively train employees and keep your business running smoothly.

## At P&G Professional, our training program is easy to learn – and easy to use.

- Streamlined products that can clean more with less
- Brands your employees already know and trust
- A broad range of training tools

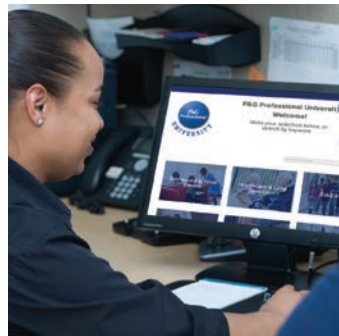


## Customizable training for your business

The P&G Professional Training program provides a number of resources, in both English and Spanish, for ease and accessibility – **customizable to fit with how your business operates**, including:



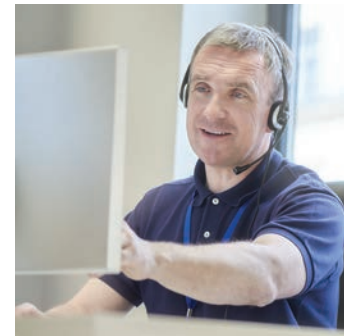
In-person training



Desktop and mobile access to online tutorials, videos and quizzes at P&G Professional University



Simplified procedure materials



24/7 training by phone



Dedicated to your satisfaction

# P&G Professional Service



every experience counts.™

**P&G**  
Professional™

# Dedicated to your satisfaction

P&G Professional is known for our trusted brands and safe, simple solutions that improve the operational efficiency of your business. To ensure that we continuously deliver the highest quality, we offer P&G Professional Service – a team that’s fully dedicated to your satisfaction, with streamlined solutions designed just for you.



## P&G Professional SERVICE

★★★★★



### Innovative equipment solutions

- **Accurate dosing** for less waste and more savings
- **Tytro Pro system** with AccuPro technology **averages 98-99% accuracy\*** at low and high flows across the range of metering tips
- **Expert installation without interrupting** your business
- **Guaranteed equipment** performance

A range of Tytro Pro™ models allows for customized solutions to fit your business.



1-button



2-button



3-button



Select



Select Plus



Select Trio



\*validated with water pressure ranging from 30-60 psi



# Dedicated to your satisfaction



## Motivated by your satisfaction, not commissioned sales

- Sales and service reps serve different roles, so we're not selling you products or equipment you don't need
- We're measured on customer satisfaction, responsiveness, quality and compliance – NOT commissioned sales



## Service essentials

- Expert installation of performance-guaranteed equipment
- 24/7 emergency support when you need it
- Data capture lets you know what service has been performed, with date and time of visit



## Regulatory support

Our dedicated team works across local, state and federal levels to ensure compliance with:

- Plumbing, food-safety, and worker-safety regulatory authorities, such as OSHA, Board of Health, CMS regulations, CDC guidance, and other local & state public health agencies



## Transparent property reporting

































- You'll know when we've been there and what actions were taken
- Receive insights into your locations' performance, based on usage, equipment performance and compliance



























## Procedures

- Easy-to-follow cleaning and safety procedures reinforce employee training
- Multi-lingual procedures provide clear understanding
- Digital procedures available through our online portal

# Full product line-up

Surface cleaners	 <p><b>Febreze® Fabric Refresher</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 2</li> </ul>	 <p><b>Febreze® Fabric Refresher</b></p> <ul style="list-style-type: none"> <li>• Size: 32 oz</li> <li>• Units per case: 8</li> </ul>	 <p><b>Swiffer Sweeper®</b></p> <ul style="list-style-type: none"> <li>• Size: 1 kit</li> <li>• Units per case: 6</li> </ul>	 <p><b>Mr. Clean Magic Eraser®</b></p> <ul style="list-style-type: none"> <li>• Count: 6 ct</li> <li>• Units per case: 6</li> </ul>
	 <p><b>Spic and Span® Disinfecting All-Purpose Spray and Glass Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 3</li> </ul>	 <p><b>Spic and Span® Disinfecting All-Purpose Spray and Glass Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 32 oz</li> <li>• Units per case: 8</li> </ul>	 <p><b>P&amp;G Pro Line® #39 Glass Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 2</li> </ul>	 <p><b>P&amp;G Pro Line® #38 Glass Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 32 oz</li> <li>• Units per case: 12</li> </ul>
	 <p><b>Comet® Disinfecting Cleaner with Bleach</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 3</li> </ul>	 <p><b>Comet® Disinfecting Cleaner with Bleach</b></p> <ul style="list-style-type: none"> <li>• Size: 32 oz</li> <li>• Units per case: 8</li> </ul>	 <p><b>Comet® Disinfecting-Sanitizing Bathroom Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 3</li> </ul>	 <p><b>Comet® Disinfecting-Sanitizing Bathroom Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 32 oz</li> <li>• Units per case: 8</li> </ul>
	 <p><b>P&amp;G Pro Line® #64 Heavy Duty Spray Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 2</li> </ul>	 <p><b>P&amp;G Pro Line® #63 Heavy Duty Spray Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 32 oz</li> <li>• Units per case: 6</li> </ul>	 <p><b>P&amp;G Pro Line® #47 Thickened Acid Toilet Bowl Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 32 oz</li> <li>• Units per case: 12</li> </ul>	 <p><b>Microban Professional Multi-Purpose Cleaner Citrus</b></p> <ul style="list-style-type: none"> <li>• Size: 32 oz</li> <li>• Units per case: 6</li> </ul>
	 <p><b>Microban Professional Sanitizing Spray</b></p> <ul style="list-style-type: none"> <li>• Size: 32 oz</li> <li>• Units per case: 6</li> </ul>	 <p><b>Microban Professional Bathroom Cleaner Citrus</b></p> <ul style="list-style-type: none"> <li>• Size: 32 oz</li> <li>• Units per case: 6</li> </ul>		
Laundry	 <p><b>Tide® 2x Professional</b></p> <ul style="list-style-type: none"> <li>• Size: 5 gal</li> <li>• Units per case: 1</li> </ul>	 <p><b>Tide® SC</b></p> <ul style="list-style-type: none"> <li>• Size: 5 gal</li> <li>• Units per case: 1</li> </ul>	 <p><b>Tide® Professional Whiteness Enhancer</b></p> <ul style="list-style-type: none"> <li>• Size: 5 gal</li> <li>• Units per case: 1</li> </ul>	 <p><b>Tide® Professional Color Safe Bleach</b></p> <ul style="list-style-type: none"> <li>• Size: 5 gal</li> <li>• Units per case: 1</li> </ul>
	 <p><b>Tide® Professional Stain Remover Treatment</b></p> <ul style="list-style-type: none"> <li>• Size: 7.6 oz</li> <li>• Units per case: 14</li> </ul>	 <p><b>Tide® Professional Multi-Purpose Stain Remover</b></p> <ul style="list-style-type: none"> <li>• Size: 32 oz</li> <li>• Units per case: 9</li> </ul>	 <p><b>Tide® Professional Rust Remover</b></p> <ul style="list-style-type: none"> <li>• Size: 32 oz</li> <li>• Units per case: 9</li> </ul>	 <p><b>Tide® Professional Greasy Stain Fighter</b></p> <ul style="list-style-type: none"> <li>• Size: 2.5 gal</li> <li>• Units per case: 1</li> </ul>
	 <p><b>Ultra Liquid Sour Iron Remover</b></p> <ul style="list-style-type: none"> <li>• Size: 5 gal</li> <li>• Units per case: 1</li> </ul>	 <p><b>Clorox® Bleach</b></p> <ul style="list-style-type: none"> <li>• Size: 5 gal</li> <li>• Units per case: 1</li> </ul>	 <p><b>Downy® Professional Unscented Fabric Softener</b></p> <ul style="list-style-type: none"> <li>• Size: 5 gal</li> <li>• Units per case: 1</li> </ul>	
Paper	 <p><b>Charmin® Professional single standard roll</b></p> <ul style="list-style-type: none"> <li>• Size: 1 roll</li> <li>• Units per Case: 75</li> </ul>	 <p><b>Puffs® tissues 52ct cube</b></p> <ul style="list-style-type: none"> <li>• Size: 56 ct</li> <li>• Units per Case: 24</li> </ul>	 <p><b>Bounty® single standard roll 40 sheet</b></p> <ul style="list-style-type: none"> <li>• Size: 1 roll</li> <li>• Units per Case: 4</li> </ul>	 <p><b>Bounty Basic® single standard roll 40 sheet</b></p> <ul style="list-style-type: none"> <li>• Size: 1 roll</li> <li>• Units per Case: 4</li> </ul>

# Full product line-up

Floor care	 <p><b>Presence™ #13 High Performance Low Maintenance Floor Finish</b></p> <ul style="list-style-type: none"> <li>• Size: 5 gal</li> <li>• Units per case: 1</li> </ul>	 <p><b>High Affinity™ #16 Premium Durable Floor Finish</b></p> <ul style="list-style-type: none"> <li>• Size: 5 gal</li> <li>• Units per case: 1</li> </ul>	 <p><b>Dexterity™ #15 Highly Versatile Floor Finish</b></p> <ul style="list-style-type: none"> <li>• Size: 5 gal</li> <li>• Units per case: 1</li> </ul>	 <p><b>Grand Opening™ #17 Premium Ultra High Speed Floor Finish</b></p> <ul style="list-style-type: none"> <li>• Size: 5 gal</li> <li>• Units per case: 1</li> </ul>	
	 <p><b>P&amp;G Pro Line® #19 Spray Buff/Maintainer</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 4</li> </ul>	 <p><b>P&amp;G Pro Line® #32 Finished Floor Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 4</li> </ul>	 <p><b>P&amp;G Pro Line® #33 Disinfecting Floor and Surface Cleaner II</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 4</li> </ul>	 <p><b>Mr. Clean® Finished Floor Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 3</li> </ul>	
	 <p><b>P&amp;G Pro Line® #9 Heavy Duty Floor Stripper</b></p> <ul style="list-style-type: none"> <li>• Size: 5 gal</li> <li>• Units per case: 1</li> </ul>	 <p><b>P&amp;G Pro Line® #10 Low Odor Floor Stripper</b></p> <ul style="list-style-type: none"> <li>• Size: 5 gal</li> <li>• Units per case: 1</li> </ul>	 <p><b>P&amp;G Pro Line® #18 Baseboard Stripper</b></p> <ul style="list-style-type: none"> <li>• Size: 32 oz</li> <li>• Units per case: 8</li> </ul>		
Carpet care	 <p><b>P&amp;G Pro Line® #20 General Use</b></p> <ul style="list-style-type: none"> <li>• Size: 25 oz</li> <li>• Units per case: 15</li> </ul>	 <p><b>P&amp;G Pro Line® #21 Bio Spot</b></p> <ul style="list-style-type: none"> <li>• Size: 25 oz</li> <li>• Units per case: 15</li> </ul>	 <p><b>P&amp;G Pro Line® #22 Tannin Spot</b></p> <ul style="list-style-type: none"> <li>• Size: 25 oz</li> <li>• Units per case: 15</li> </ul>	 <p><b>P&amp;G Pro Line® #27 Bonnet/Traffic Lane Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 4</li> </ul>	
	 <p><b>P&amp;G Pro Line® #26 Dry Foam Carpet Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 4</li> </ul>	 <p><b>P&amp;G Pro Line® #25 Carpet Extraction Cleaner</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 4</li> </ul>			
Hand hygiene	 <p><b>Safeguard® Antibacterial Hand Soap</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 2</li> </ul>	 <p><b>Safeguard® Antibacterial Hand Soap</b></p> <ul style="list-style-type: none"> <li>• Size: 800 ml</li> <li>• Units per case: 6</li> </ul>	 <p><b>Safeguard® Non-Antibacterial Hand Soap</b></p> <ul style="list-style-type: none"> <li>• Size: 1 gal</li> <li>• Units per case: 2</li> </ul>	 <p><b>Safeguard® Non-Antibacterial Hand Soap</b></p> <ul style="list-style-type: none"> <li>• Size: 800 ml</li> <li>• Units per case: 6</li> </ul>	
	 <p><b>Safeguard® Antibacterial Foaming Hand Soap</b></p> <ul style="list-style-type: none"> <li>• Size: 1.2 lit</li> <li>• Units per case: 4</li> </ul>	 <p><b>Safeguard E2® Antibacterial Foaming Hand Soap</b></p> <ul style="list-style-type: none"> <li>• Size: 1.2 lit</li> <li>• Units per case: 4</li> </ul>	 <p><b>Safeguard® Hand Sanitizer Gel</b></p> <ul style="list-style-type: none"> <li>• Size: 1.2 lit</li> <li>• Units per case: 4</li> </ul>	 <p><b>Safeguard® Foaming Hand Soap Dispenser - Manual</b></p> <ul style="list-style-type: none"> <li>• Count: 1 ct</li> <li>• Units per case: 4</li> </ul>	
	 <p><b>Safeguard® Foaming Hand Soap Dispenser - Touchless</b></p> <ul style="list-style-type: none"> <li>• Count: 1 ct</li> <li>• Units per case: 4</li> </ul>				

# P&G

## Professional™

every experience counts.™



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