

Clean environments for a bright future

Education cleaning solutions



every experience counts.™

P&G
Professional™

Clean environments for a bright future

At P&G Professional, we understand your need to provide a clean, safe facility as cost-effectively as possible. We provide cleaning programs to meet your need for environmental awareness, and provide products that can clean and disinfect in one step.



P&G PROFESSIONAL SOLUTIONS OFFER:

- Easy-to-use solutions ensure effective use every time
- High-durability finishes reduce floor refinishing cycles
- Multi-purpose formulations save time and money
- Powerful sanitizers and disinfectants also provide outstanding cleanliness



Products, service, and training to help you save time & money

P&G Professional Service:
Dedicated to your satisfaction



To ensure that we continuously deliver the highest quality, we offer P&G Professional Service – a team that’s fully dedicated to your satisfaction, with streamlined solutions designed just for you.

- **Motivated by your satisfaction, not commissioned sales**
- **Innovative equipment solutions**
- **Service essentials**
- **Regulatory support**
- **Training**
- **Procedures**



P&G Professional Training:
P&G Professional University



Enjoy full access to our exclusive content and insights from our faculty of leading industry experts. Our Professional University features:

- **Virtual campus** that’s accredited by industry leading organizations such as ISSA and IEHA, certified to ISSA Cleaning Industry Training Standards
- **Professional development** webinar learnings, knowledge checks, and certificates of completion
- **“How To Guides”** including product tips, task-based training videos, and procedural check-lists
- **A full resource library** with educational articles and tip sheets
- **Industry thought leaders** who author content and consult on industry opportunities and challenges

Superior Solutions for Every Aspect of Your Service

Janitorial - pg. 5

Surface cleaners that clean and disinfect in a single step*

Paper - pg. 11

Guests notice the softness, you'll notice the value of Charmin for commercial use

Floor care - pg. 13

Get longer-lasting, superior floor finishes with less time and effort

Carpet care - pg. 19

Simple 3-step system to maintain and restore carpets

Foodservice - pg. 21

Save water and energy while keeping your surfaces sanitized and your property compliant

Hand hygiene - pg. 27

Help keep your property clean, safe and comfortable with the Safeguard hand-hygiene system

Laundry - pg. 29

Choose from one of our two Tide Professional Laundry systems for clean, white, and soft linens – and operational savings for you

Sustainability - pg. 35

Conserve energy, reduce waste, and save time and money with products that deliver outstanding results the first time

P&G Professional Training - pg. 37

Easy-to-learn, easy-to-use training that makes cleaning intuitive and efficient

P&G Professional Service - pg. 39

Comprehensive service team, dedicated to your satisfaction

*when used per label instructions

Simple solutions, exceptionally clean

Janitorial



every experience counts.™

P&G
Professional™

Simple solutions, exceptionally clean

Our housekeeping and janitorial cleaning products provide simple, safe and effective solutions.

- Products designed with safety in mind
- Multi-purpose products designed to save you time and money
- Innovative solutions to help you get the job done right
- Brands your employees know and trust



Simple solutions, exceptionally clean

With P&G Professional, it's easy to keep every area of your facility clean, fresh-smelling and comfortable.



Simple solutions

THE POWER OF **3-IN-1** CLEANERS SAVING YOU TIME AND LABOR

Spic and Span® Disinfecting All-Purpose Spray and Glass Cleaner

- Cleans with 50% fewer strokes* saving you time and labor
- EPA-registered disinfectant** is effective against germs† with no pre-cleaning
- Leaves windows and mirrors with a brilliant shine



NON-ABRASIVE FORMULA CLEANS WITH **50%** FEWER STROKES* SAVING YOU TIME AND LABOR

Comet® Disinfecting-Sanitizing Bathroom Cleaner

- Clean and disinfect in one step**
- EPA-registered disinfectant**
- Combines the power of a heavy-duty restroom cleaner and surface deodorizer
- Works great on toilets, sinks, chrome, tile, tub, and fiberglass



REMOVES MORE **GRIME** THAN THE LEADING SPRAY CLEANER

Mr. Clean® Magic Eraser

- Penetrates surface grooves to clean trapped dirt and grime with water alone
- Works great on walls, doors, molding, base boards, and more



*vs. other leading brands

**when used per label instructions

†when used per label instructions, effective against Staphylococcus aureus and Avian Influenza and more

Exceptionally clean

DELIVERS
SHINE
AND EXTENDS TIME
BETWEEN STRIPS
BY EFFECTIVELY REMOVING GRIMY SOILS

Mr. Clean® Finished Floor Cleaner

- Excellent cleaning and shine preservation for a wide range of shiny finished floors including ceramic and vinyl tile, terrazzo, and varnished hardwood
- Versatile all-purpose cleaner for walls, tables, countertops, restrooms, and wide variety of other surfaces
- Non-butyl, non-corrosive, and closed loop packaging for concentrates



TRAPS & LOCKS
70% OF DUST
& ALLERGENS

Swiffer® Sweeper

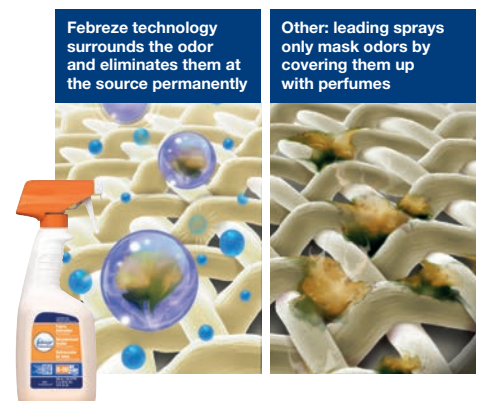
- Swiffer Sweeper is certified by the Asthma and Allergy Foundation of America to trap and lock dust & allergens†
- Provides the finishing touch for cleanups, attracting and trapping dust, dirt, common allergens, and hair to the cloth
- Swiffer Duster traps and locks up to 3X more dust and allergens* than a feather duster



ELIMINATES
TOUGH ODORS
SO THEY'RE GONE FOR GOOD

Febreze® Fabric Refresher

- Patented formula traps and locks away odor molecules
- Perfect for hard-to-clean fabrics like furniture upholstery, bedding, carpets, and window treatments



*inanimate allergens from cat and dog dander & dust mite matter

Product line-up



Spic and Span® Disinfecting All-Purpose Spray and Glass Cleaner

- Replaces three products with one for less inventory
- Remarkable cleaning performance as a disinfectant, hard surface cleaner and glass cleaner



Febreze® Fabric Refresher

- Leaves a light, fresh scent
- Safe for virtually all fabrics



Comet® Disinfecting-Sanitizing Bathroom Cleaner

- Combines the power of a heavy-duty restroom cleaner and surface deodorizer
- Removes restroom soils and hard water stains
- An EPA-registered disinfectant*
- Replaces the need for a separate deodorizer



Febreze Air Effects®

- Patented technology sweeps away stifling odors from the air, even the smell of cigarette smoke



Mr. Clean® Finished Floor Cleaner

- Dissolves and removes tough, ground-in dirt from finished floors without dulling residue



Swiffer Sweeper®

- Thick, dry sweeping cloth to trap and lock dirt, dust, common allergens**, and hair, even on textured surfaces



Mr. Clean Magic Eraser®

- Effectively removes scuff marks and stains from doors, walls, countertops and unfinished surfaces



Swiffer® 360° Duster

- Traps up to 2X more dust than a dry dust cloth for a high-definition clean
- Traps and locks up to 3X more dust than a feather duster

*when used per label instructions

**inanimate allergens from cat and dog dander & dust mite matter

Paper products for commercial use

Paper



every experience counts.™

P&G
Professional™

Guests notice the softness, you'll notice the value

Introducing Charmin for commercial use.

Provide your guests with a noticeably softer bathroom experience. With 40% thicker and 40% more absorbent rolls, Charmin is long-lasting and a better value for your business.

Lasts up to 40% longer* than the leading competitive premium commercial bath tissue



NOTICEABLY SOFTER
FOR A BETTER GUEST EXPERIENCE

Product line-up



Charmin® Professional single standard roll

- 450 2-ply sheets
- 75 rolls per case
- Fits standard roll holders/dispensers
- Rainforest Alliance (RAC) and Forest Stewardship Council (FSC) certified



Puffs® tissues 56ct cube

- Dermatologist tested to be gentle on skin!
- 50% stronger when wet vs. the leading competitor
- 56 tissues per box



Bounty® standard single roll 40ct

- One sheet locks in the mess of your business
- The clean picker-upper
- Earned the Good Housekeeping Seal of Approval
- One Bounty trial roll is less than one month of usage



Bounty Essentials® standard single roll 40ct

- Diamond weave texture is surprisingly strong versus the leading bargain brand
- 50% stronger when wet vs. leading 11" x 8.8" bargain brand
- Earned the Good Housekeeping Seal of Approval

*Based on comparable visible thickness of competitive roll at time of replacement by housekeeper

Longer-lasting, brilliant floors

Floor care



every experience counts.™

P&G
Professional™

P&G Pro Line Floor Care System: floors you can depend on the entire school year

P&G Pro Line's Presence, High Affinity, and Dexterity floor finishes have **superior durability** vs. other leading comparable floor finishes. They **look good for longer too** – resisting wear & maintenance*, all while maintaining superior shine.



The secret to our unbeatable floor finish performance

PROFUSION perfectly balances shine with durability

ProFusion is the technological foundation of every P&G Pro Line floor finish, and the reason we can offer finish solutions that are uniquely designed to meet your specific needs.

“SHINE” POLYMER

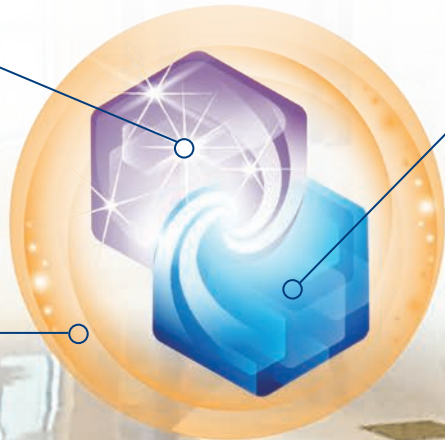
Each P&G Pro Line finish has its own uniquely blended shine polymers that deliver a superior shine

WAX POLYMER

Optimum wax ratios are custom matched to the polymers resulting in the ultimate burnishing response

“DURABLE” POLYMER

P&G Pro Line's custom balanced formulations ensure that durability polymers provide the maximum in resistance against wear and black heel marks



*Up to 360 burnish cycles, 5 coats of finish

A simple system for a brilliant shine

1 Highly effective stripper **2** Long-lasting finish **3** Superior floor cleaner

A floor care system for unbeatable floors

Floor finish stripper offers low odor & convenience

FAST, CONSISTENT STRIPPING OF UP TO 10+ LAYERS

P&G Pro Line #9 Heavy Duty Floor Stripper

- Designed for the toughest, and most time constrained jobs
- Faster stripping means minimized time & labor
- Dilutes at the “industry standard” 1:4 dilution ratio



Floor finishes with unsurpassed durability and shine

87% OF BUSINESS OWNERS PURCHASE P&G PRO LINE FLOOR FINISHES
AFTER COMPARING TO THEIR CURRENT FINISH

P&G Pro Line® floor finishes

- A floor finish for every maintenance schedule
- Exceptional durability and shine in the third and fourth coat
- All finishes can be burnished with propane or electric machines



Floor cleaners: the secret to a longer-lasting finish

REMOVE UP TO 59% MORE SOIL
THAN THE LEADING COMPETITOR AND EXTEND FLOOR FINISH LIFE

P&G Pro Line® #32 Finished Floor Cleaner

- Unique blend of surfactants allows mops/autoscrubbers to lift deposited soils better than the competition
- High dilution rate for damp mop cleaning or all-purpose cleaning (1:256) and autoscrubber use (1:512)
- Makes 4x as many mop buckets as the leading competitor



Floor finishes you can depend on

HIGH AFFINITY DELIVERS SUPERIOR SHINE*

High Affinity™ #16 Low Maintenance Floor Finish

- Burnishing frequency 0-1x per week
- Up to **93% more shine** with **13% more durability**** than a leading low-maintenance floor finish competitor
- Delivers similar shine and gloss with only 2 coats (60% less) vs. 5 coats of a leading low-maintenance floor finish competitor



DEXTERITY DELIVERS SIMILAR SHINE WITH LESS COATS†

Dexterity™ #15 Highly Versatile Floor Finish

- Burnishing frequency 1-3x per week
- Up to **17% more durable**** with **40% more shine** than a leading versatile floor finish competitor
- Delivers similar shine and gloss with only 4 coats (20% less) vs. 5 coats of a leading versatile floor finish competitor



PRESENCE DELIVERS SUPERIOR DURABILITY*

Presence™ #13 Low Maintenance Floor Finish

- Burnishing frequency 0-2x per month
- Up to **34% more durable**** with **51% more shine** than a leading low-maintenance floor finish competitor
- Delivers similar shine and gloss with only 3 coats (40% less) vs. 5 coats of a leading low-maintenance floor finish competitor



*vs. the leading comparable low maintenance floor finish competitor

**Durability to burnishing

† vs. the leading comparable versatile floor finish competitor




Floor finishes with superior durability and shine

PROFUSION Technology +  **CLASSIFIED FOR SLIP RESISTANCE**

LOW MAINTENANCE TIER*

VERSATILITY TIER**



	PRESENCE™	HIGH AFFINITY™	Dexterity™
BURNISHING FREQUENCY	0-2x per month	0-1x per week	1-3x per week
DURABILITY ADVANTAGE	+34%	+13%	+17%
SHINE ADVANTAGE	+51%	+93%	+40%
CLARITY ADVANTAGE	+62%	+260%	+54%
			

*High Affinity, Presence, and Dexterity are benchmarked against the leading low maintenance floor finish competitor
 **Dexterity is benchmarked against the leading versatile floor finish competitor

Product line-up

Our P&G Pro Line® Floor Care System features a complete line-up of high performance finished floor care products.

1 Highly effective strippers



P&G Pro Line® #09 Heavy Duty Floor Stripper

Highly effective low-odor heavy-duty floor finish stripper that provides **fast and consistent stripping of up to 10+ layers***, to minimize the labor and time involved in stripping.



P&G Pro Line® #10 Low Odor Floor Stripper

Highly effective on tough strip jobs, “no-rinse” formula leaves floor free of alkalinity, butyl free and low odor. **Cost effective 1:8 dilution.**



P&G Pro Line® #18 Baseboard Stripper

Non-aerosol foaming liquid that clings to vertical surfaces, removes tough wax and soil.

2 Floor finishes that last



Presence™ #13 Low Maintenance Floor Finish

Superior durability and shine. Designed to be burnished **0-2 times per month.**



High Affinity™ #16 Low Maintenance Floor Finish

Designed to deliver high depth of gloss, shine, and superior durability. Designed to be burnished **0-1 time per week.**



Dexterity™ #15 Highly Versatile Floor Finish

High shine with excellent water resistance. Designed for moderate burnish frequency, **1-3 times per week.**



Grand Opening™ #17 Premium Ultra High Speed Floor Finish

Unbeatable wet-look gloss with exceptional burnish response. Designed for daily burnishing, **5-7 times per week.**



P&G Pro Line® #19 Spray Buff/Maintainer

Repairs scratches and scuffs that can detract from high gloss. Works with virtually any finish to restore a brilliant shine. For use with spray buffing, UHS burnishing, or auto scrubbing.

3 Superior floor cleaners



P&G Pro Line® #32 Finished Floor Cleaner

Dissolves and removes tough dirt, low-sudsing formula—ideal for auto scrubbers, high dilution rate 1:212, 1:512 in auto scrubber.



P&G Pro Line® #33 Disinfecting Floor and Surface Cleaner II

Cleans, disinfects and deodorizes in one step with a neutral pH.

*when applied and used as directed

A complete carpet care system with amazing results

Carpet care



every experience counts.™

P&G
Professional™

Easy cleaning, beautiful carpets, one system

Simplify carpet cleaning with P&G Pro Line® Carpet Care System. Maintain, restore and protect carpets with a complete high performance system that works together to help carpets look their best.

3 easy steps to fresh, clean carpets

1 Daily/regular maintenance spotters. Avoid staining with these clear formula products. Fresh, clean fragrance.



#20 General Use

- Engineered to penetrate petroleum-based soils and break down protein and food stains
- Formulated with non-ionic surfactant systems to penetrate soils without damaging carpets or leaving behind a harmful residue

Size	Units per case
25 oz.	15



#21 Bio Spot

- Designed to eliminate urine, milk, blood, and other odor-causing organic material
- Formulated with three enzyme-producing bacteria strains

Size	Units per case
25 oz.	15



#22 Tannin Spot

- Developed to attack coffee stains, tannin-based (alkaline) stains, rust, and oxidized organics
- Acid-fortified formula

Size	Units per case
25 oz.	15

2 Interim maintenance. Remove common soils that darken carpets.



#27 Bonnet/Traffic Lane Cleaner

- Designed to dissolve ground-in soils prior to bonnet cleaning
- Made with a non-ionic surfactant formula that acts as traffic pre-spray, spin bonnet cleaner and general spotter

Size	Units per case
1 gal.	4



#26 Dry Foam Carpet Cleaner

- Developed to lift and suspend soil for removal with low moisture and fast-drying times
- Formulated with optical brighteners and anti-resoiling polymers for an enhanced carpet appearance

Size	Units per case
1 gal.	4

3 Restorative maintenance. Remove spots and soils while neutralizing odors.



#25 Carpet Extraction Cleaner

- Formulated to clean and deodorize in one step

Size	Units per case
1 gal.	4

Streamlined cleaning solutions. Simpler for your employees.

Foodservice



every experience counts.™

P&G
Professional™

Results you see, compliance you trust

Our products are designed for use on a wide range of kitchen surfaces. They help keep your surfaces clean and your facility compliant.



Results you see, compliance you trust

- Products formulated for the foodservice industry and designed with safety in mind
- Industry-compliant disinfection*
- Brands your employees know and trust
- Concentrated formulations that deliver bottom-line value



Simple solutions

CLEANS
58% MORE DISHES*

Dawn® Manual Pot & Pan Detergent

- Grease-fighting power of Dawn, specifically formulated for tough kitchen jobs
- Dawn saves you up to 6000 gallons of hot water**
- Reduces sink changeovers by up to 35%*



CLEANS GREASY KITCHEN DIRT IN
50% FEWER STROKES
SAVING YOU TIME AND LABOR
VS. OTHER LEADING BRANDS

Comet® Disinfecting Cleaner with Bleach

- Clean and disinfect in one step†
- Non-abrasive formula effective against tough kitchen and bathroom soils
- Bleaches food stains on countertops, tables, and cutting boards
- An EPA-registered disinfectant† capable of cleaning Clostridium difficile spores



REMOVES GREASY SOILS
UP TO **2X BETTER**††
VS. THE LEADING COMMERCIAL FLOOR CLEANERS

Spic and Span® Floor Cleaner

- Versatile and high-performance for easy, fast cleaning of foodservice grease found on floors and other areas
- Effective on quarry tiles, un-waxed floors, coolers, walls, fryers, doors, exhaust vents, filters, screens, exhaust hoods, outside areas, parking spots and drop off areas



*vs. leading competitor based on recommended dosage of 1oz. per 10 gallon sink

**Tested vs. a leading competitor. Based on typical product performance, typical sink sizes and washes using 4 sinks a day.

†when used per label instructions

††at 8 strokes

Exceptionally clean

FOAM SPRAY PENETRATES THE
TOUGHEST GREASY
 FOOD SOILS
 FOR LIKE-NEW CLEAN ON POTS AND PANS

Dawn® Power Dissolver

- Just spray on Dawn Power Dissolver and let the powerful foam work for 10-15 minutes (up to 30 minutes for especially tough grease)
- As you rinse, the grease or burnt-on food mess slides off, leaving you with a like-new clean on pots and pans



CUTS THROUGH GREASE WITH
70% FEWER STROKES
 VS. LEADING COMPETITOR

Dawn® Heavy Duty Degreaser

- Full-strength cleaning for the toughest greasy soils
- Great for extra-tough, greasy buildups on surfaces like range hoods, ovens, walls behind equipment, floors, drive-thrus, and fuel islands



NO-RINSE SANITIZING
 FOR EFFICIENCY AND COMPLIANCE

Clean Quick® Broad Range Quaternary Sanitizer

- Non-rinse sanitizer for all food contact surfaces and for third-sink sanitizing



Product line-up



Dawn® Manual Pot and Pan Detergent

- Fights grease, leaving squeaky clean pots, pans and dishes



Clean Quick® Broad Range Quaternary Sanitizer

- No-rinse sanitizer for third-sink sanitizing of dishes, and sanitizing hard (non-porous) surfaces



Spic and Span® Disinfecting All-Purpose Spray and Glass Cleaner

- 3-in-1 spray cleaning formula replaces 3 dedicated products



Comet® Disinfecting Cleaner with Bleach

- Cuts through and removes tough, greasy dirt and grime



Dawn® Heavy Duty Degreaser

- Cuts through grease with 70% fewer strokes*



Dawn® Power Dissolver

- Ideal for use on baked and burned-on grease
- Effective for pots, pans, dishes, stoves, ovens, and grills



Spic and Span® Floor Cleaner

- Cuts through grease on quarry tile
- Versatile multi-purpose cleaner for floors, walls, tables, food-contact surfaces, and restrooms



Mr. Clean® Professional No-Rinse Enzymatic Floor Cleaner

- Enzyme-based formula breaks down grease banks where heavy buildup can cause slips and falls



Safeguard® Antibacterial Foaming Hand Soap with Dispenser

- Great smell – no unpleasant chemical odors
- Effective against a wide range of bacteria



DCT Oven Cleaner

- Highly concentrated liquid oven cleaner for stainless steel applications
- Removes heavily encrusted grease and carbon from ovens, grills, and smokehouses

Additional products for your cleaning include:



DCT Cutting Board Restorer
DCT Delimer



P&G Pro Line® Digestant Deodorizer



Mr. Clean® Slicer and Kitchen Cleaner



Cascade® Fryer Boilout

*vs. leading competitor

Simple, safe and effective against germs

Hand hygiene



every experience counts.™

P&G
Professional™

Hand-hygiene solutions you can trust

Help keep your guests clean, safe and comfortable with the Safeguard hand-hygiene system that's been trusted and effective for years.



Safeguard Foaming kills 99.9% of bacteria*.

MICRO-ORGANISM		30 seconds > 99.9% reduction	
Acinetobacter baumannii ATCC 19606	✓	Pseudomonas aeruginosa ATCC 15442	✓
Bacteroides fragilis ATCC 25285	✓	Pseudomonas aeruginosa ATCC 27853	✓
Escherichia coli ATCC 11229	✓	Salmonella choleraesuis ATCC 10708	✓
Escherichia coli ATCC 25922	✓	Staphylococcus epidemidis ATCC 12228	✓
Escherichia coli O157:H7 ATCC 43895	✓	Staphylococcus haemolyticus ATCC 29970	✓
Klebsiella oxytoca ATCC 43165	✓	Staphylococcus hominis ATCC 27844	✓
Klebsiella pneumoniae ATCC 4352	✓	Staphylococcus saprophyticus ATCC 15305	✓
Listeria monocytogenes ATCC 19114*	✓	Streptococcus pneumoniae ATCC 6302	✓
Micrococcus luteus ATCC 7468	✓	Streptococcus pyogenes ATCC 19615	✓

Product line-up



Safeguard® Antibacterial Foaming Hand Soap

- Great smell, no unpleasant chemical odor
- Effective against a wide range of bacteria
- More than 1,700 hand washes per cartridge



Safeguard® Antibacterial Hand Soap

- Powerful formula washes away dirt and bacteria
- Removes 99% of bacteria from hands
- Formulated with skin conditioners to help prevent dry skin
- Available in 1 gal bottle and 800mL cartridges



Safeguard E2® Antibacterial Foaming Hand Soap

- No dyes or perfumes
- Effective against a wide range of bacteria
- Available in 1.2L cartridges



Safeguard® Non-Antibacterial Hand Soap

- Powerful formula washes away dirt and bacteria
- Formulated with skin conditioners to help prevent dry skin
- Available in 1 gal bottle and 800mL cartridges



Safeguard® Hand Sanitizer Gel

- Works on contact without water
- 62% isopropyl alcohol
- Quick and easy



Safeguard® Foaming Hand Soap Dispenser Manual

- Reliable ABS shell/ADS compliant
 - Hassle-free cartridge replacement
- Touchless**
- Uses hand soap and gel cartridges
 - Hands-free product dispensing
 - Free-standing design

*Kill claims apply to Antibacterial Foaming and E2 Antibacterial Foaming only

Fabric care, redefined

Tide Professional Laundry System



every experience counts.™

P&G
Professional™

Protect your laundry investment with Tide Professional

Optimize your fabric care system with Tide®, Downy® and Clorox® so your linens look and feel more like new, longer. These solutions deliver Tide’s signature clean to everyday soils, with specially formulated stain aids to remove stubborn stains like grease, rust, coffee, and more.

Here are just a few of the many benefits:

	Tide® Professional Everyday System	Tide® Professional Advanced System
Soft, clean, white linens	✓	✓
Near-neutral pH system	✓	✓
Employee satisfaction and safety*	✓	✓
Keep linen fibers stronger for longer-lasting linens**	✓	✓
Rejuvenates linens and maintains whiter whites**		✓
Potential bottom-line SAVINGS when you switch† For a 150 room property	\$1,400	\$2,600

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*According to a survey on employee satisfaction of over 400 P&G Professional current on-premise laundry end users, 2013.

**vs. leading alkaline system in 50-cycle test with full Tide Professional System – Tide Detergent, Clorox, Tide Whiteness Enhancer and Downy.

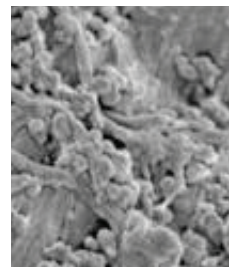
†Annual savings based on switching from the standard alkaline system to the Tide Professional Coldwater System. Assume U.S. average commercial water and gas costs according to Black & Veatch 2012/2013 report “50 Largest Cities Water/Wastewater Rate Survey” and the American Gas Association 2012 “Energy Industry Analyses and Statistics”. Must have fully programmable washing machines to qualify for Tide Professional Coldwater system savings. Linen savings based on a 50-cycle test using Tide Detergent, Clorox, Tide Whiteness Enhancer, and Downy vs. the leading alkaline system. Savings assumes the standard competitive system is priced parity with Tide Professional Everyday system- Tide Detergent, Clorox and Downy and uses Linen replacement cost data based on a study among Hospitality key decision makers in April 2014.



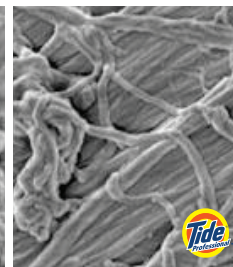
Experience guest satisfaction with white, bright, soft linens

NEAR-NEUTRAL PH FOR SAFETY

- Strong fibers, noticeable softness and more come from a near-neutral pH level in our system
- Safe for employees – non-DOT hazardous
- Less corrosive vs. competition



High pH formula: Calcium deposits on fabric fibers after 20 washes



Tide Professional Laundry System fabric fibers, after 20 washes, have no calcium deposits

MAKES FABRICS NOTICEABLY SOFTER TO THE TOUCH*

- Tide Professional Laundry Systems cleans at near-neutral pH, minimizing calcium deposits, keeping fabrics softer



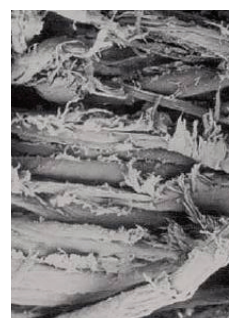
The leading competition after 30 cycles



Tide Professional Laundry System after 30 cycles

KEEPS FIBERS STRONGER FOR LONGER**

- Tide Professional helps prevent chemical fiber damage, keeping linens 55% stronger than the leading alkaline system



Leading alkaline system fiber damage



Tide Professional Laundry System fiber care

*vs. leading alkaline system in 30-cycle test with full Tide Professional System – Tide Detergent, Clorox, Tide Whiteness Enhancer and Downy
 **vs. leading alkaline system in 50-cycle test with full Tide Professional System – Tide Detergent, Clorox, Tide Whiteness Enhancer and Downy

Tide Professional Everyday System

SOFT, CLEAN WHITE LINENS

Give your athletic program Tide Professional's signature clean. The near-neutral pH formula helps protect fabric strength for longer-lasting linens.*



1 Clean. Choose between Tide 2X or Tide SC for signature clean.



Tide® SC – for medium to hard water



- Formulated to help overcome unique wash room and water conditions

Tide® 2x Professional – for soft water



- Proprietary enzymatic technology delivers Tide's signature clean



The Only Professional Laundry System Clinically Tested to be Gentle on Skin

2 Brighten.



Clorox®

- Safely eliminates residual color from stains

3 Soften.



Downy® Professional

- Provides noticeable softness without dyes or perfumes

Additional: stain aids



Clorox is a trademark of The Clorox Co., used under license by P&G

*vs. leading alkaline system in 50-cycle test with full Tide Professional System – Tide Detergent, Clorox, Tide Whiteness Enhancer and Downy

**The Seal of Cotton is a Registered Service Mark / Trademark of Cotton Incorporated

Tide Professional Advanced System

15% REDUCTION IN LINEN REPLACEMENT COSTS*

Add Tide Whiteness Enhancer to Tide Professional's signature clean for **33% whiter whites** for even longer-lasting linens.



1 Clean. Choose between Tide 2X or Tide SC for signature clean.



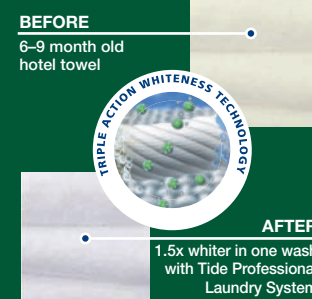
Tide® SC – for medium to hard water

- Formulated to help overcome unique wash room and water conditions



Tide® 2x Professional – for soft water

- Proprietary enzymatic technology delivers Tide's signature clean



BEFORE
6-9 month old hotel towel

AFTER
1.5x whiter in one wash with Tide Professional Laundry System

2 Brighten.



Clorox®

- Safely eliminates residual color from stains

3 Whiten.



Tide® Professional Whiteness Enhancer

- Non-bleach rinse aid that helps neutralize the dinginess that happens over time on fabrics

4 Soften.



Downy® Professional

- Provides noticeable softness without dyes or perfumes

Additional: stain aids



Additional products based on your specific needs



Tide® Professional Stain Removal Treatment

- Efficient rewash power to help maximize linen reclamation



Tide® Professional Multi-Purpose Stain Remover

- Effectively removes a wide variety of stains



Tide® Professional Rust Remover

- Treats stubborn stains like rust, tea and coffee



Tide® Professional Greasy Stain Fighter

- Designed as a linen treatment to help prevent grease stains from locking in to foodservice linens
- Neutral pH and phosphate-free formula leaves linens clean and free from encrustation



Tide® Professional Color Safe Bleach*

- Cleans tough soils while keeping fabric colors vibrant
- Its oxygen-bleach technology is designed to remove stains at a near-neutral pH, helping fabrics last longer



The leading competition after 30 cycles

Tide Professional Laundry System after 30 cycles

*vs. leading alkaline system in 30-cycle test with full Tide Professional System – Tide Detergent, Tide Color Safe Bleach and Downy

Sustainable cleaning that works

Sustainability



every experience counts.™



Environmental sustainability at P&G

Our philosophy

Our responsibility

As a global company we have operations in 180 countries. We are committed to operating sustainably. We want to ensure consumers never need to choose between the products they use today and what they hope to preserve for tomorrow.

A business opportunity

Sustainability helps us reduce costs and increase value. Operating sustainably ensures we can continue to operate for generations to come. Sustainability and business successes go hand in hand.

A way to better serve our consumers

Our brands touch more than 70% of the world's population. We know they care about brand performance **and** sustainable performance. Our objective is to design products that delight consumers while maximizing the preservation of resources.

Our sustainability objective is to **CREATE VALUE** in the away-from-home industry with brands and products that our customers and their guests prefer, while **CONSERVING RESOURCES** and **PROTECTING THE ENVIRONMENT**.

These are just a few examples of how our products deliver against our sustainability commitments:



CLIMATE



WATER



WASTE

Lower energy costs	OPL 5 gallon package	<ul style="list-style-type: none"> • Less packaging with 20% less plastic material* • 40% more jugs per pallet* 	Lower carbon emissions
	Dawn Professional Pot & Pan Dish Soap	<ul style="list-style-type: none"> • Saves up to 6,000 gallons of water per year • 58% more dishes per sink** • 38% fewer sink changeovers** 	
Lower transportation costs	Spic n Span Disinfecting All-Purpose Spray and Glass Cleaner	<ul style="list-style-type: none"> • 15x concentrated and a 3-in-1 formula helps reduce packaging • Cleans in 50% fewer strokes for reduced chemical usage 	Less packaging
Fewer products needed	P&G Pro Line Finished Floor Cleaner	<ul style="list-style-type: none"> • Removes up to 59% more soil for reduced chemical usage† • 256x concentrated formula helps reduce packaging 	Conserving water
	Dawn, Tide, Downy and more	<ul style="list-style-type: none"> • Made in plants that use renewable electricity from wind farms • Helps eliminate 250,000 tons of CO2 annually 	



Integrated Sustainability

Sustainability is built into everything we do. This leads to total operational value AND the preservation of resources.



Easy to learn. Easy to use.

P&G Professional Training



every experience counts.™

P&G
Professional™

Easy to learn. Easy to use.

Training all employees is essential to the success of your cleaning program. Challenges like high employee turnover, confusing products and complicated procedures make it difficult to effectively train employees and keep your business running smoothly.

At P&G Professional, our training program is easy to learn – and easy to use.

- Streamlined products that can clean more with less
- Brands your employees already know and trust
- A broad range of training tools

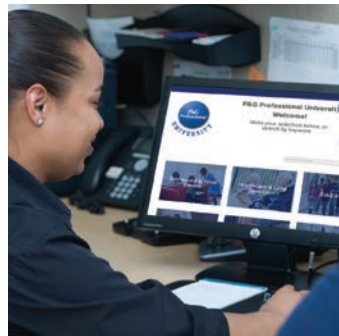


Customizable training for your business

The P&G Professional Training program provides a number of resources, in both English and Spanish, for ease and accessibility – **customizable to fit with how your business operates**, including:



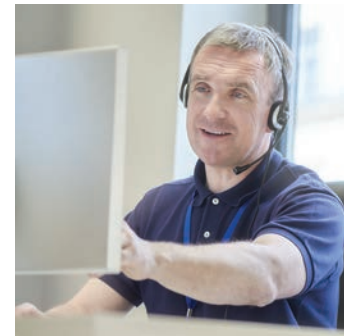
In-person training



Desktop and mobile access to online tutorials, videos and quizzes at P&G Professional University



Simplified procedure materials



24/7 training by phone



Dedicated to your satisfaction

P&G Professional Service



every experience counts.™

P&G
Professional™

Dedicated to your satisfaction

P&G Professional is known for our trusted brands and safe, simple solutions that improve the operational efficiency of your business. To ensure that we continuously deliver the highest quality, we offer P&G Professional Service – a team that’s fully dedicated to your satisfaction, with streamlined solutions designed just for you.



P&G Professional SERVICE

★★★★★



Innovative equipment solutions

- **Accurate dosing** for less waste and more savings
- **Tytro Pro system** with AccuPro technology **averages 98-99% accuracy*** at low and high flows across the range of metering tips
- **Expert installation without interrupting** your business
- **Guaranteed equipment** performance

A range of Tytro Pro™ models allows for customized solutions to fit your business.



1-button



2-button



3-button



Select



Select Plus



Select Trio



*validated with water pressure ranging from 30-60 psi

Dedicated to your satisfaction



Motivated by your satisfaction, not commissioned sales

- Sales and service reps serve different roles, so we're not selling you products or equipment you don't need
- We're measured on customer satisfaction, responsiveness, quality and compliance – NOT commissioned sales



Service essentials

- Expert installation of performance-guaranteed equipment
- 24/7 emergency support when you need it
- Data capture lets you know what service has been performed, with date and time of visit



Regulatory support

Our dedicated team works across local, state and federal levels to ensure compliance with:

- Plumbing, food-safety, and worker-safety regulatory authorities, such as OSHA, Board of Health, CMS regulations, CDC guidance, and other local & state public health agencies



Transparent property reporting

- You'll know when we've been there and what actions were taken
- Receive insights into your locations' performance, based on usage, equipment performance and compliance



Procedures

- Easy-to-follow cleaning and safety procedures reinforce employee training
- Multi-lingual procedures provide clear understanding
- Digital procedures available through our online portal

Full product line-up

Surface cleaners	 <p>Comet® Disinfecting-Sanitizing Bathroom Cleaner</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per case: 3 	 <p>Comet® Disinfecting-Sanitizing Bathroom Cleaner</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per case: 8 	 <p>Spic and Span® Disinfecting All-Purpose Spray and Glass Cleaner</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per case: 3
	 <p>Spic and Span® Disinfecting All-Purpose Spray and Glass Cleaner</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per case: 8 	 <p>Febreze® Fabric Refresher</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per case: 2 	 <p>Febreze® Fabric Refresher</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per case: 8
	 <p>Febreze Air Effects®</p> <ul style="list-style-type: none"> • Size: 9.7 oz • Units per case: 9 	 <p>Swiffer Sweeper®</p> <ul style="list-style-type: none"> • Size: 1 kit • Units per case: 6 	 <p>Swiffer® 360° Duster</p> <ul style="list-style-type: none"> • Count: 3 ct • Units per case: 6
	 <p>Mr. Clean Magic Eraser®</p> <ul style="list-style-type: none"> • Count: 4 ct • Units per case: 6 	 <p>Mr. Clean® Finished Floor Cleaner</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per case: 3 	 <p>Febreze Sanitizing Fabric Refresher 5X Concentrate</p> <ul style="list-style-type: none"> • Count: 1 gal • Units per case: 2
	 <p>Febreze Sanitizing Fabric Refresher</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per case: 9 	 <p>Febreze Sanitizing Fabric Refresher</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per case: 8 	 <p>Microban Professional Multi-Purpose Cleaner Citrus</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per case: 6
	 <p>Microban Professional Bathroom Cleaner Citrus</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per case: 6 	 <p>Microban Professional Sanitizing Spray</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per case: 6 	

Paper	 <p>Charmin® Professional single standard roll</p> <ul style="list-style-type: none"> • Size: 1 roll • Units per Case: 75 	 <p>Puffs® tissues 56ct cube</p> <ul style="list-style-type: none"> • Size: 56 ct • Units per Case: 24 	 <p>Bounty® single standard roll 40 sheet</p> <ul style="list-style-type: none"> • Size: 1 roll • Units per Case: 4
	 <p>Bounty Basic® single standard roll 40 sheet</p> <ul style="list-style-type: none"> • Size: 1 roll • Units per Case: 4 		

Full product line-up

Floor care	 <p>Presence™ #13 High Performance Low Maintenance Floor Finish</p> <ul style="list-style-type: none"> • Size: 5 gal • Units per case: 1 	 <p>High Affinity™ #16 Premium Durable Floor Finish</p> <ul style="list-style-type: none"> • Size: 5 gal • Units per case: 1 	 <p>Dexterity™ #15 Highly Versatile Floor Finish</p> <ul style="list-style-type: none"> • Size: 5 gal • Units per case: 1 	 <p>Grand Opening™ #17 Premium Ultra High Speed Floor Finish</p> <ul style="list-style-type: none"> • Size: 5 gal • Units per case: 1
	 <p>P&G Pro Line® #19 Spray Buff/Maintainer</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per case: 4 	 <p>P&G Pro Line® #32 Finished Floor Cleaner</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per case: 4 	 <p>P&G Pro Line® #33 Disinfecting Floor and Surface Cleaner II</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per case: 4 	 <p>Mr. Clean® Finished Floor Cleaner</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per case: 3
	 <p>P&G Pro Line® #9 Heavy Duty Floor Stripper</p> <ul style="list-style-type: none"> • Size: 5 gal • Units per case: 1 	 <p>P&G Pro Line® #10 Low Odor Floor Stripper</p> <ul style="list-style-type: none"> • Size: 5 gal • Units per case: 1 	 <p>P&G Pro Line® #18 Baseboard Stripper</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per case: 8 	

Carpet care	 <p>P&G Pro Line® #20 General Use</p> <ul style="list-style-type: none"> • Size: 25 oz • Units per Case: 15 	 <p>P&G Pro Line® #21 Bio Spot</p> <ul style="list-style-type: none"> • Size: 25 oz • Units per Case: 15 	 <p>P&G Pro Line® #22 Tannin Spot</p> <ul style="list-style-type: none"> • Size: 25 oz • Units per Case: 15
	 <p>P&G Pro Line® #27 Bonnet/Traffic Lane Cleaner</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per Case: 4 	 <p>P&G Pro Line® #26 Dry Foam Carpet Cleaner</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per Case: 4 	 <p>P&G Pro Line® #25 Carpet Extraction Cleaner</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per Case: 4

Full product line-up

Foodservice	 <p>Dawn® Manual Pot and Pan Detergent</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per Case: 4 	 <p>Dawn® Heavy Duty Degreaser</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per Case: 3 	 <p>Dawn® Power Dissolver</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per Case: 6
	 <p>Clean Quick® Broad Range Quaternary Sanitizer</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per Case: 3 	 <p>Comet® Disinfecting Cleaner with Bleach</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per Case: 3 	 <p>Comet® Disinfecting Cleaner with Bleach</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per Case: 8
	 <p>Spic and Span® Disinfecting All-Purpose Spray and Glass Cleaner</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per Case: 3 	 <p>Spic and Span® Disinfecting All-Purpose Spray and Glass Cleaner</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per Case: 8 	 <p>Spic and Span® Floor Cleaner</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per Case: 3
	 <p>Mr. Clean® Professional No-Rinse Enzymatic Floor Cleaner</p> <ul style="list-style-type: none"> • Size: 2.5 gal • Units per Case: 2 	 <p>Mr. Clean® Slicer and Kitchen Cleaner</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per Case: 8 	 <p>P&G Pro Line® Digestant Deodorizer</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per Case: 12
	 <p>DCT® Delimer</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per Case: 12 	 <p>DCT® Oven Cleaner</p> <ul style="list-style-type: none"> • Size: 1 qt • Units per Case: 6 	 <p>DCT® Cutting Board Restorer</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per Case: 4
	 <p>Cascade® Fryer Boilout</p> <ul style="list-style-type: none"> • Size: 20 oz • Units per Case: 9 	 <p>Safeguard® Foaming Hand Soap Dispenser</p> <ul style="list-style-type: none"> • Count: 1 ct • Units per Case: 4 	 <p>Safeguard® Antibacterial Foaming Hand Soap</p> <ul style="list-style-type: none"> • Size: 1.2 lit • Units per Case: 4

Full product line-up

Hand hygiene	 <p>Safeguard® Antibacterial Hand Soap</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per Case: 2 	 <p>Safeguard® Antibacterial Hand Soap</p> <ul style="list-style-type: none"> • Size: 800 ml • Units per Case: 6 	 <p>Safeguard® Non-Antibacterial Hand Soap</p> <ul style="list-style-type: none"> • Size: 1 gal • Units per Case: 2
	 <p>Safeguard® Non-Antibacterial Hand Soap</p> <ul style="list-style-type: none"> • Size: 800 ml • Units per Case: 6 	 <p>Safeguard® Antibacterial Foaming Hand Soap</p> <ul style="list-style-type: none"> • Size: 1.2 lit • Units per Case: 4 	 <p>Safeguard E2® Antibacterial Foaming Hand Soap</p> <ul style="list-style-type: none"> • Size: 1.2 lit • Units per Case: 4
	 <p>Safeguard® Hand Sanitizer Gel</p> <ul style="list-style-type: none"> • Size: 1.2 lit • Units per Case: 4 	 <p>Safeguard® Foaming Hand Soap Dispenser - Manual</p> <ul style="list-style-type: none"> • Count: 1 ct • Units per Case: 4 	 <p>Safeguard® Foaming Hand Soap Dispenser - Touchless</p> <ul style="list-style-type: none"> • Count: 1 ct • Units per Case: 4

Laundry	 <p>Tide® Professional Rust Remover</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per Case: 9 	 <p>Tide® Professional Multi-Purpose Stain Remover</p> <ul style="list-style-type: none"> • Size: 32 oz • Units per Case: 9 	 <p>Tide® Professional Stain Remover Treatment</p> <ul style="list-style-type: none"> • Size: 7.6 oz • Units per Case: 14
	 <p>Tide® Professional Greasy Stain Fighter</p> <ul style="list-style-type: none"> • Size: 2.5 gal • Units per Case: 1 	 <p>Tide® 2x Professional</p> <ul style="list-style-type: none"> • Size: 5 gal • Units per Case: 1 	 <p>Tide® SC</p> <ul style="list-style-type: none"> • Size: 5 gal • Units per Case: 1
	 <p>Tide® Professional Whiteness Enhancer</p> <ul style="list-style-type: none"> • Size: 5 gal • Units per Case: 1 	 <p>Tide® Professional Color Safe Bleach</p> <ul style="list-style-type: none"> • Size: 5 gal • Units per Case: 1 	 <p>Ultra Liquid Sour Iron Remover</p> <ul style="list-style-type: none"> • Size: 5 gal • Units per Case: 1
	 <p>Clorox® Bleach</p> <ul style="list-style-type: none"> • Size: 5 gal • Units per Case: 1 	 <p>Downy® Professional Unscented Fabric Softener</p> <ul style="list-style-type: none"> • Size: 5 gal • Units per Case: 1 	

Notes

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Professional™

every experience counts.™



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1-800-332-7787.

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